



## NEWS RELEASE

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### **Sukay & Associates Represents Dalton Insurance Agency in its Sale to Brown & Brown, Inc.**

(December 12, 2007, Philadelphia, PA) Sukay & Associates, Inc., a financial advisory and consulting firm to insurance brokers and banks, announced its representation of Dalton Insurance Agency, LLC ( Dalton ), a privately-owned insurance agency in Glassboro, New Jersey, in its sale to a subsidiary of Brown & Brown, Inc., (NYSE:BRO), the sixth largest independent insurance intermediary in the United States. Terms of the deal were not disclosed.

Dalton Insurance Agency, founded in 1952, derives approximately \$2.5 million of revenue from the sale of commercial insurance policies to businesses and individuals throughout New Jersey and neighboring states. Daniel J. Dalton and Jack W. Lynn, principals of Dalton, and their staff will continue to operate from their existing Glassboro, New Jersey location as a freestanding Brown & Brown office.

Daniel J. Dalton, said, I could not be more pleased for our clients and employees -- to join forces with Brown & Brown. Like us, they are passionate about clients and have an outstanding reputation for service.

Commenting on his work with Sukay & Associates, Mr. Dalton said, This is a lifetime event for our company and Sukay & Associates exceeded our expectations. They clearly understand this business and we could not have asked for a more professional and experienced team. Their hard work and unrelenting focus enabled us to accomplish our goals.

Sukay & Associates was founded in 2003 to provide advisory services related to the valuation, purchase, sale and restructuring of businesses in the insurance and financial services sector. The principals Thomas J. Sukay and John Biasiello have more than 40 years of relevant deal and industry experience and have personally guided clients in every aspect of a transaction, including post-closing integration.

For more information regarding Sukay & Associates, Inc., please visit [www.sukayassociates.com](http://www.sukayassociates.com) or contact Thomas J. Sukay at [tsukay@sukayassociates.com](mailto:tsukay@sukayassociates.com) or John Biasiello at [jbiasiello@sukayassociates.com](mailto:jbiasiello@sukayassociates.com).

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